



*'Connecting Clients, Capital & Opportunities'*

*Grand Opening*

## *Capital Pro City Summit 2018*

Real Estate & Distressed Debt Investments

March 21-22 | Prague

**Capital Pro City introduces a new, unique business development platform.**

Match with qualified parties by submitting key criteria for your investments.

Arrange private meetings with vetted, interested participants.

Gain solid leads and build the right relationships.

*Extensive  
Exhibition*

- Investment & Real  
Estate Portfolios

*Family  
Offices*

*New Private  
Meeting Platform*  
- Match with the  
Qualified Investor



DDC Financial Group

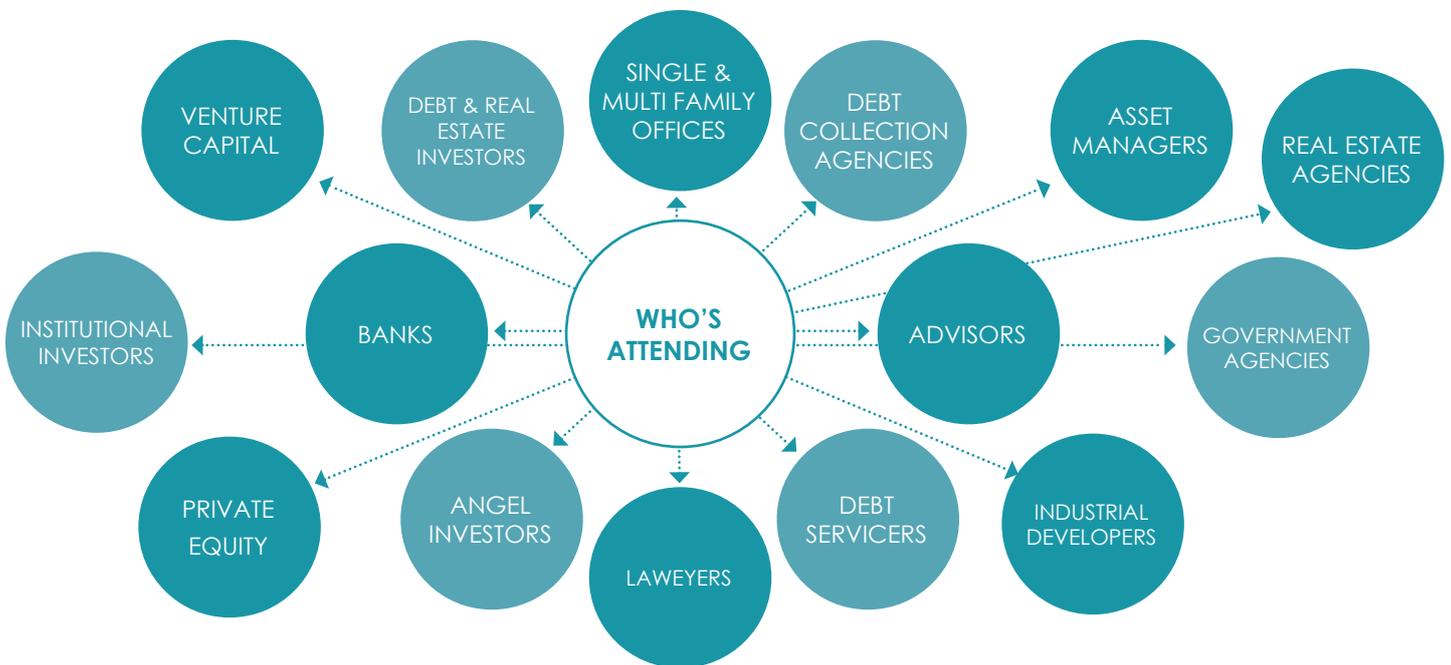
## SUMMIT

The Summit brings together major players from across Europe to gather in the capital of one of the most promising markets in **CEE, with extended discussions on Greece, Cyprus & Ukraine.**

**Capital Pro City introduces a new unique meeting platform** that will provide an opportunity **to match with qualified parties by submitting key criteria for your investments.** Arrange private meetings with interested participants and gain solid leads.

**Investors, Family Offices, Bankers,** and other members of the business community from North America and Europe will all come together to discuss opportunities and future trajectory of selected European markets. From Real Estate to NPL transactions, various panel discussions provide a holistic overview of the market while focusing on the most valuable existing opportunities.

Combining panel discussions, keynote presentations, **exhibitions, 1-on-1 meetings and private investor meetings,** the Summit is the perfect opportunity for networking, business development and gaining critical insights into the market.



## OUR CLIENTS



## Some of the featured speakers



**Hitesh Bodani**, CEO, **The Bond Investment Group**, UAE

Mr. Bodani is Chairman of Bond Investment Group Holdings. It is a privately held global company with over 30 subsidiaries. The holdings group specialize in a number of sectors including property investments, finance, medical technology, entertainment, commodity trading, energy and climate change. Top 100 Indian Leaders in UAE.

**Gary Kucher**, Co-Founder and the General Partner, **Mongolia Fund**, USA

Gary Kucher serves as a member of the Board of Directors of the Greece Growth Group, Hellas Resorts and Tengri Capital Management and is the Chairman of the Board of Immersion Gate Entertainment. He has hands-on experienced with operation in hotel & casinos, real estate development, mining, oil & gas and venture capital.



**Per Wimmer**, Founder, **Wimmer Family Office**, UK

Per is the author of three books including "Wall Street" talks about bubbles in the financial markets, along with anecdotes from his time in the world of global finance. He co-founded MyHippoSpace, a tech company within the shared economy space. He is also a Board Member of Coda Octopus Group Inc., a global leader in real-time 3D sonar technology. Per worked for Goldman Sachs & Co. in New York and London, including during its IPO, covering European Equity products into Scandinavian-based financial institutions. Furthermore, He has been working for MF Global/Man Group and Collins Stewart/Canaccord.

**Andy (Andreas) Jobst**, Adviser to the Managing Director & CFO, **World Bank Group**, USA

Andy Jobst is responsible for the development and implementation of sound and effective financial policies. Prior to his appointment, he was Senior Economist in the European Department of the International Monetary Fund (IMF), in charge of monetary policy and financial sector/capital market surveillance of the Euro Area. During this time, he was involved in policy projects related to NPL resolution in Europe.



**David Nath**, Head of Central & Eastern European Hospitality Team **Cushman & Wakefield**, CZ

David Nath works within the Central & Eastern European hospitality team (investment, valuation, development advisory, and operator selection) and supports Cushman & Wakefield offices in Western and Eastern Europe with any hotel investment opportunities. David also worked 7 years in leading managerial position of international private equity investment company focusing on hotel developments and operations in Europe.

**Arpad Sebe**, Partner - Head of Europe **Balbec Capital**, France

Arpad Sebe is a Partner of Balbec Capital LP and President of Balbec Asset Management, the European platform and wholly-owned subsidiary of Balbec Capital LP. Earlier Managing Director at Balbec Asset Management. Prior to joining Balbec in 2011, Mr. Sebe served in the position of Financial Director of the largest private solar-energy developer in Abu Dhabi, where he raised over €10 million in private equity from international and local investors.



**Patrick Wigan**, Managing Director, **Wigan Acquisitions** Hungary

Over 14 years of professional experience working across Europe, including CEE-based project developments and principal investments, debt work-out deal origination and independent capital-raising. Responsible for Wigan Acquisitions group management, investment deal sourcing, execution and private equity capital-raising.

## Program, March 21 (Day 1)

**08:00** Registration Opens

**09:00** Host's Welcoming Remarks

### BLOCK 1 Outlook of the European Economy

**09:10** Keynote Presentation

- **Andy Jobst**, Adviser to the Managing Director & CFO, **World Bank Group**, USA

**09:30** Leading Economists Discussion

- Future of Europe economies

**10:00** Coffee Break & 1:1 Meeting Session

### BLOCK 2 Opportunities in Distressed Debt & NPLs

**10:30** Presentation

**10:45** Panel Discussion

- What are the predicted underlying drivers of distressed debt and NPLs in 2018-2019?
- Where will new opportunities develop? And why?

### BLOCK 3 Turnarounds & Special Situations

**11:15** Panel Discussion

- Comparing different strategies.
- Which part of the market should LPs be investing in?
- What options are on the table in Central Eastern Europe?

### BLOCK 4 Credit Bidding - Defensive Strategy for Lenders & Investors

**11:45** Introduction into the credit bidding process (Croatia, Hungary, Romania)

**12:20** Lunch

### BLOCK 5 NPL Opportunities & Challenges in Ukraine

**13:20** Presentation

**13:35** Panel Discussion

- 2018 status of the Ukrainian economy and their impact on banking
- Upcoming trends in in NPL opportunities

### BLOCK 6 Servicing Capacity & Technology

**14:15** Presentation

**14:30** Panel Discussion

**15:00** Coffee Break & 1:1 Meeting Session

### BLOCK 7 NPLs Backed by Real Estate Collaterals

**15:30** Presentations: Forms of loan resolution and asset repossession

- **Epsilon Investment Fund: Pavel Rozsypal**, Chief Fund Management Officer, **APS Investments**, CZ

### BLOCK 8 Investor Perspective

**16:15** Panel Discussion

- In 2015, U.S.-based funds sent a record amount --\$3.9 billion -- into Europe equities. That's according to EPFR Global, a research firm that tracks fund flow data.

**17:00** Day 1 Closing Remarks

- Debate about the future of Central & Eastern European economies

## Program, March 22 (Day 2)

**09:00** Registration Opens

**09:25** Host's Welcoming Remarks

### BLOCK 9 The Real Estate Landscape in Europe

**09:30** Keynote Presentation: Overview of the Real Estate Markets in Europe

**09:45** Panel Discussion

- How to access European markets?
- Legal restrictions
- Aspects to be considered
- Where to look for new opportunities

### BLOCK 10 Family Offices

**10:15** Panel Discussion

- How do family offices decide their allocation process to different asset classes?
- What type of return would family offices expect from their investments and have their expectations changed in the recent years?
- What is the preferred way for family offices to take exposure to performing and non-performing opportunities?
- Are there any particular geographies or sectors where family offices see the most potential?

**10:45** Coffee Break & 1:1 Meeting Session

### BLOCK 11 Market Focus: Greece & Cyprus

**11:15** Panel: RE in Greece

- Property Investing in Greece: 2018 outlook & catchy opportunities
- Advisory perspective: Local Real Estate Market Analysis; Valuation; Investment analysis; negotiations
- Licensing process in Greece: Challenges & Step Stones
- Legal Perspective: Legal & Technical duo diligence. Review for debts, mortgages or liens of the property
- Property e-auctions: when will they be implemented and how will they affect the property market?
- Impact of a slower than expected recovery on pricing and volumes?

**11:45** Panel: RE in Cyprus

- Market Overview: 2018 outlook
- The island biggest sector is Real Estate. More specifically selling real estate to foreigners. Why? Challenges & Benefits
- Advisory perspective on Investing in Cyprus
- Banking Overview

**12:15** Lunch

### BLOCK 12 Exploring Real Estate Investments

**13:15** Presentation

- **Ahmed Elbarky**, CEO & Co-founder  
Blocks investments, CZ

**13:30** Panel: Industrial REITs

- Critical role in the global economy
- Public vs. private REITs
- Boom of European industrial sector
- "Built-to-suit" developments
- Poland & Czech Republic – key regional markets

**14:00** Panel: Construction Market

- Business responsibility and transparency in the construction sector
- Construction 2020 Action Plan (European Commission)
- CEE Infrastructure market

**14:30** Coffee Break & 1:1 Meeting Session

**15:00** Panel: Retail

- The impact of digital technology on retail properties
- Poland, Romania, Czech Republic – countries with the highest modern retail stock level
- New spaces vs. extension of existing ones

**15:30** Panel: Hospitality

- Europe as a key beneficiary of increasing inter-regional travel
- Peer-to-peer rental and home-swapping platforms – increasing competition to traditional hotels?

**16:00** End of Summit



## TERMS & CONDITIONS

1. These terms and conditions govern mutual rights and obligations of DDC Financial Group s. r. o., a company incorporated under the laws of the Czech Republic, having its registered office at Bohušovická 230/12, Střížkov, 190 00 Prague, Identification Number 039 45 839, being registered in the Commercial Register with Municipal Court in Prague, Section C, File No. 239933 ("DDC Financial Group") and a person, firm, company or other entity ("Participant") arising from registrations of the Participants or their delegates for the Event organised by DDC Financial Group.
2. The registration of the Participants or (where applicable) their delegates for the Event ("Registration") shall be made through an on-line registration form as available on the websites of DDC Financial Group: ("Registration Form" and "DDC websites"). The Registration shall be considered to be completed (i) at the moment of filling in the Registration Form by the Participant and submitting (sending) it to DDC Financial Group, if the Registration Form has been filled in by the Participant, or (ii) at the moment of filling in the Registration Form by DDC Financial Group and submitting (sending) it to the Participant, if the Registration Form has been filled in by DDC Financial Group based on previous email or phone communication with the Participant.
3. Based on the Registration, the Participant shall be obliged to pay a registration fee in the amount as published on DDC websites at the time of filling in the Registration Form and subsequently confirmed in the Registration Form ("Registration Fee"). The amount of the Registration Fee does not include VAT. The relevant VAT shall be added to the Registration Fee. All discounts can only be applied at the time of filling in the Registration Form and discounts cannot be combined. All discounts are subject to DDC Financial Group approval. Discounts for group Registrations are only valid for the number of delegates specified in the Registration Form.
4. The Registration Fee includes the possibility to attend the Event, access to the materials of the Event. To avoid any doubts, the Registration Fee does not include accommodation of the Participants or (where applicable) their delegates during the Event, their travel expenses from and to the place of the Event and during the Event.
5. The Registration Fee plus applicable VAT shall be payable based on a proforma invoice issued by DDC Financial Group, within ten (10) days as of delivery of the proforma invoice to the Participant. Delivery of the proforma invoice by email to the email address of the Participant as specified in the Registration Form shall be sufficient.
6. The Registration Fee including applicable VAT shall be regarded as having been properly paid by the Participant at the moment the relevant amount is credited in full to the bank account of DDC Financial Group specified in the relevant proforma invoice.
7. DDC Financial Group reserves the right to change the amount of the Registration Fee at any time, however the changes shall not affect the Registrations which have already been completed
8. The Participant may substitute delegates for the Event at any time by providing reasonable advance notice to DDC Financial Group.
9. All cancellations of the Registration delivered by the Participants to DDC Financial Group twenty eight (28) days or more before the Event are subject to an administrative charge in the amount of € 500.00 to be paid by the Participant per one (1) delegate whose Registration for the Event has been cancelled ("Administrative Fee"). In such a case the full amount of the Registration Fee remains payable and after the Registration Fee for the cancelled Registration is paid in full to DDC Financial Group, the Participant will receive a credit in the amount corresponding to the amount of the relevant Registration Fee minus the Administrative Fee; the credit may be used for another event to be mutually agreed with DDC Financial Group, which must occur within one (1) year from the date of cancellation of the Registration. All cancellations of the Registration delivered by the Participants to DDC Financial Group less than twenty eight (28) days before the Summit cannot be refunded and the full amount of the Registration Fee remains payable. All cancellations of the Registration must be sent by the Participant to DDC Financial Group by email to the following email address: info@ddc-financial.com
10. In case that DDC Financial Group cancels the Event for any reason, the Participant will receive, at discretion of DDC Financial Group a credit for 100% of the Registration Fee already paid to DDC Financial Group or a refund in respect of the Registration Fee already paid by the Participant to DDC Financial Group. The aforementioned credit may be used for another event to be mutually agreed with DDC Financial Group, which must occur within one (1) year from the date of the cancelled event.
11. In case that DDC Financial Group postpones the Event for any reason and the Participant or (where applicable) its delegate is unable or unwilling to attend the Event on the rescheduled date, the Participant will receive a credit for 100% of the Registration Fee already paid to DDC Financial Group provided that the Participant announces to DDC Financial Group that the Participant or (where applicable) its delegate will not attend the rescheduled Event within five (5) days after being informed by DDC Financial Group about the postponement and a new date of the Event.

## CONTACT DETAILS

For more information regarding this summit, please call anyone from our team below:

### BUSINESS DEVELOPMENT

**Nicole Grivas**  
+420 222 535 535  
nicole.grivas@ddc-financial.com

**Albert Sirignano**  
+420 234 256 402  
albert.sirignano@ddc-financial.com

### CONFERENCE PRODUCTION

**Barbara Fertalova**  
+420 234 221 253  
barbara.fertalova@ddc-financial.com

### MARKETING MANAGER

**Helena Noskova**  
+420 222 535 535  
helena.noskova@ddc-financial.com